Dear Supporters of St. Vincent de Paul:

We are pleased to share our 2013-14 Annual Report with you. It marks our first 50 years of service to Contra Costans in need. This report includes our relevant data, and shows how much service we provide for so little money spent. But what I want to stress is that the individuals and families we served are much more than just numbers—they are real people whom we touched 173,000 times!

Our 600-plus Vincentians and other volunteers serve in all areas of the county. We are a unique and successful effort to address the individual and community needs that vary by location and human circumstance.

St. Vincent de Paul’s rich history is rooted in person to person service, and I believe we do it very well. We serve cheerfully, respecting wishes and helping people to recover their own dignity, in the belief that we are all created in our maker’s image.

At our core Vincentians build relationships based on trust and friendship. We see ourselves in the dual role of both filling immediate needs and then going beyond to find real solutions for the medium and longer term needs of the people we serve. We proudly proclaim that “no work of charity is foreign to the society.”

We happily collaborate with, and value highly, many individuals and organizations, including Loaves and Fishes, Rotacare Bay Area, Catholic Charities, Winter Nights and Rotary Clubs. Through these partnerships, we help more people without repeating the resources and expertise our partners provide.

We offer this report on our work and extend our continued thanks to those who support us with prayers, volunteer efforts, donated items and financial contributions.

Many blessings,

Ron Costanzo

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<table>
<thead>
<tr>
<th>POWERED BY SERVICE</th>
<th>FY '12-'13</th>
<th>FY '13-'14</th>
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<tbody>
<tr>
<td>In-Kind Service Contacts</td>
<td>210,706</td>
<td>173,824</td>
</tr>
<tr>
<td>Total Number of Vincentians</td>
<td>654</td>
<td>639</td>
</tr>
<tr>
<td>Total Vincentian Volunteer Hours</td>
<td>68,172</td>
<td>66,309</td>
</tr>
<tr>
<td>Number of Conferences</td>
<td>27</td>
<td>27</td>
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</tbody>
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TESTIMONIAL

“I really cannot express to you how much your help changed my life for the better. I’d like to do anything I can to give back.”  — Pamela C.

ABOUT PAMELA

Like many of our clients, Pamela came to St. Vincent de Paul at a desperate point. After a life-changing injury, she found herself unable to work and struggling to fill the gap before her disability payments came in. Several months behind on rent, she was served an eviction notice. SVdP helped her get back on her feet—literally. Today she is recovered and working in a new, stable job—and is even healthier than before her injury. A few months ago, Pamela came back to visit us and make a donation to “pay it forward” for others who might unwittingly fall on hard times.

2013-2014 REVENUE

$2,431,141 total

25.9% Donations
32.5% Thrift Stores Revenue
38.8% Conference Contributions
2.7% Other Income

2013-2014 EXPENSES

$2,228,984 total

31.2% Stores
40.1% Conference Direct Assist
9.7% Administrative
5.4% Health & Wellness
7.1% Vincentian Services
0.7% Food Distribution Sites
1.8% Fundraising
3.2% Workforce Development
0.9% Dining Room

BOARD OF DIRECTORS

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All numbers are based on unaudited financial statements. Includes cost of goods sold and depreciation. Metrics are based on 27 active conferences reporting.

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* Includes services provided at our Family Resource Center working in partnership with RotaCare Bay Area, Loaves and Fishes of Contra Costa County, Winter Nights Shelter, and Catholic Charities of the East Bay.

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